



Voith Paper Fabric and Roll Systems GmbH & Co. KG is seeking a Sales / Service Engineer for Fabrics products

Job responsibilities:

- Sales and Service function for Paper machine clothing.
- Independent co-ordination of a fixed group of customers within Poland
- Sustaining, re-activating and acquiring individual contacts within the existing customer base
- Contributing to the selling process, through structured formulation of enquiry data and preparation of quotations in close cooperation with internal Applications and Customer Service departments
- After completion of a defined period of familiarization within the function, the achievement of mutually agreed goals will be targeted
- Development of technological know-how in paper-making
- Technical support for machine optimization
- Technological, technical and commercial problem-solving attitude with our customers
- Coordination of various technical support functions
- Evaluation of market and competitor behavior and the development of associated business plans / budgets and the achievement thereof
- Contribution to external contract negotiations and involvement in customer seminars / workshops

Requirements:

- Completed technical studies and working experience in an engineering field and/or paper technology is highly valued
- Experience in papermaking is valued
- A high degree of self-motivation
- A proactive working ethic and a social networking desire in combination with a high degree of willingness to travel.
- Working independence, responsibility awareness, a team player attitude and service orientation
- Good MS Office knowledge, competence and confidence with the written and spoken English language.
- A valid driving license

If you are looking for challenges and exciting experience with international company please reply including your CV (pol & eng) preferably to:

Contact:

Agnieszka Amsolik

e-mail: agnieszka.amsolik@voith.com

Voith Paper Fabric and Roll Systems GmbH & Co. KG is seeking a Sales / Service Engineer for Tissue Fabrics and Rolls products

Job responsibilities:

- Sales and Service function for Tissue machine forming fabrics, press felts and roll products
- Independent co-ordination of a fixed group of customers within Poland
- Sustaining, re-activating and acquiring individual contacts within the existing customer base
- Contributing to the selling process, through structured formulation of enquiry data and preparation of quotations in close cooperation with internal Applications and Customer Service departments
- After completion of a defined period of familiarization within the function, the achievement of mutually agreed goals will be targeted
- Development of technological know-how in Tissue-making
- Technical support for machine optimization
- Technological, technical and commercial problem-solving attitude with our customers
- Coordination of various technical support functions
- Evaluation of market and competitor behavior and the development of associated business plans / budgets and the achievement thereof
- Contribution to external contract negotiations and involvement in customer seminars / workshops

Requirements:

- Completed technical studies and working experience in an engineering field and/or paper technology is highly valued
- Experience in papermaking is valued
- A high degree of self-motivation
- A proactive working ethic and a social networking desire in combination with a high degree of willingness to travel.
- Working independence, responsibility awareness, a team player attitude and service orientation
- Good MS Office knowledge, competence and confidence with the written and spoken English language.
- A valid driving license

Bartosz Kostrzewa

e-mail: bartosz.kostrzewa@voith.com

After the recruitment time finish we will contact with all pre-selected candidates.