

## Co-creating value in Industrial Internet ecosystem

### Tworzenie nowych wartości przez współpracę w środowisku internetu przemysłowego

Codziennie jesteśmy zasypywani coraz większą ilością danych. Odnalezienie w ich ogromie tych najistotniejszych jest dużym wyzwaniem. Aby mu sprostać, Valmet tworzy dla swoich klientów partnerski ekosystem internetu przemysłowego. Umożliwia on wiodącym producentom współtworzenie aplikacji dających wartość dodaną oraz ułatwia obsługę szeroko pojętego przemysłu celulozowo-papierniczego i energetycznego.

The amount of data is multiplying every day. The challenge is to know which data is relevant and how it informs decision making. To get the most out of data for its customers, Valmet is building an Industrial Internet partner ecosystem. The ecosystem brings leading industry players together to co-create new value adding applications and services for pulp, paper and board, tissue and energy customers.

*We are building a solution ecosystem to complement our Industrial Internet offering, and to co-create services that help our customers in moving their performance forward. By bringing the leading industry players together we can utilize data in a new way to discover hidden improvement potential. Our work with the Industrial Internet ecosystem has started well, and I believe we are on the right path – says Jari Almi, Director, Industrial Internet at Valmet.*

The first published pulp and paper ecosystem partners are Tieto, a provider of manufacturing execution and enterprise resource planning systems, and Kemira, a global chemistry company. For the energy customers, Valmet has partnered with Swedish Energy Opticon to offer an online Energy Management Solution.

#### Added value through combining process and business data

The ecosystem partnerships are developed to create added value for customers by combining process and business data from different mill and plant systems and using the data to reduce raw material and energy costs, improve end quality, reduce downtime and optimize maintenance.